

cheap satellite phone Satellite Phone Information

Posted by CJ Webber - 2009/04/07 02:30

MarineSat®/Landsat® This service includes all of North America and surrounding coastal waters, the Caribbean, Central America and some of South America. The per minute charge ranges from \$1.19 to \$1.48 plus a low monthly fee. Group calling is also available at a very low cost with unlimited minutes within the group. Marine Equipment Options: 1 Westinghouse Wavetalk Plus W-1000H, High Gain Antenna, 18FT. of Cable,.....\$4,000 Per minute Charge.....\$1.19 Monthly service fee.....\$45.00 or 1 Westinghouse Wavetalk W-1000M, Mid Gain Antenna, 40FT. of Cable.....\$3,800 Per minute Charge.....\$1.45 Monthly service fee.....\$45.00 or SPECIAL!!!! 1 KVH Trackphone K-2 with 18FT. of cable or K-3 with 50FT. of cable.....\$1,999 Per minute Charge.....\$1.19 Monthly service fee.....\$45.00 Land Portable Options: 1 Mitsubishi ST-251 Onmiquest Portable.....\$3,600 Per minute Charge.....\$1.45 Monthly service fee.....\$25.00 Vehicle Option: 1 Mitsubishi ST-111, 18FT of Cable, Small Dome Antenna.....\$2,700 Per minute Charge.....\$1.45 Monthly service fee.....\$25.00 Inmarsat The following equipment is for World Wide coverage using the Inmarsat Mini M system. This service comes fax and data ready at 2400 BPS: MARINE OPTION: 1 Nera Worlphone Marine Mini M system Voice, Fax, and Data ready.....\$5,745 Per minute Charge.....\$2.75 No monthly Charge LAND OPTION: 1 Nera Worlphone Portable Mini M system Voice, Fax, and Data ready.....\$2,830 Per minute Charge.....\$2.75 No monthly Charge Iridium WORLDWIDE SYSTEM: This is a new system that has the first hand held phone or pager that can be used world wide. Voice is the only option presently, with fax and data coming shortly. Equipment: Motorola Iridium SATELLITE/CELLULAR DUAL MODE PHONE.....\$3,000 Motorola CDMA/AMPS cassette.....\$595 Motorola GSM Cell cassette.....\$495 *Note that you do not need to purchase the cell cassette if you do not want to use Iridium cellular service. The phone will know when it is satellite or cellular coverage and will switch between the two. Motorola Pager.....\$695 or Kyocera Sat only Phone.....\$3,000 Kyocera Duel Mode Adapter.....\$2,800 To make the Duel mode adapter work you will need to but one of the Cell handsets listed below. Kyocera Cell AMPS Handset.....\$495 Kyocera Cell CDMA/AMPS 800.....\$695 Kyocera Cell GMA 900 Handset.....\$595 Kyocera Pager.....\$725 Iridium Usage Costs: SATELLITE ACTIVATION.....\$ 100.00 SATELLITE MONTHLY FEE.....\$ 70.00 AIR TIME... VARIES FROM AREAS FROM \$1.49 to \$11.00 per minute PAGER FEE: One Time Activation Fee.....\$75 Usage Fee (flat rate per month)...\$195 For more information on Iridium airtime:

http://www.atlanticrt.com/satellite/iridium_pricing_information.htm To order Iridium products:

https://www.atlanticrt.com/satellite/iridium_order_form.htm To Rent Iridium products:

http://www.atlanticrt.com/satellite/satellite_phone_rentals.htm ORBCOMM EMAIL ONLY OPTION: 1 Magellan GSC 100.....\$999 Activation fee \$49.95 Monthly Access 6 months free and then \$29.95 Includes 10 globalgram per month (500 characters each) and 30 message checks per month Additional characters are 1cent Additional 20cent message checks This Message is sent from the desk of: CJ Webber II Sales/Marketing Manager Atlantic Radiotelephone INC. 2495 NW. 35th Ave. Miami, FL. 33142 (305)796-4812 Toll Free: 877-796-4812 Fax:(305)633-1017 URL: <http://www.atlanticrt.com> Secure Online Orders: <https://www.atlanticrt.com/ordering.htm>

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Posted by radon223 - 2009/04/07 02:30

Since you are selling these systems, what can you tell us about experience with the Magellan GSC 100/Orbcom system?? All I have seen posted so far is one report from the Caribbean which concluded that the GSC 100 could not pick up satellites at sea, perhaps due to motion of the boat. Was that an isolated incident, or is this system a dud?? Don Radcliffe s/v Klondike

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Posted by CJ Webber - 2009/04/07 02:30

My reply to Don Radcliffe, I have not heard much about the performance of the GSC 100. I have sent and received an email at the Ft .Lauderdale Boat show and it worked fine. I have been in marine sales for 5 years now and have not sold many GSC 100. I think that if I was a sailor I would buy one in a heart beat. It is a cheap way to communicate worldwide. I would buy a GSC 100 before I would send email over a single sideband.

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Posted by sberman - 2009/04/07 02:30

Can you tell us of any experience using the Neraphone Portable, without stabilized antenna, at sea, how successful, etc? And is there similar experience with GSC100?

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Posted by Todd Johnson - 2009/04/07 02:30

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Posted by Henk Meuzelaar - 2009/04/07 02:30

A correction to the earlier post on Iridium phones. Purchasing the satellite phone will not

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Posted by Stephen Denham - 2009/04/07 02:30

After years of messing around with several different SSB based e-mail systems, mostly without much luck, while cruising the Pacific, I finally decided to buy a Magellan GC100 last Fall. Although the system is not as userfriendly (or

intuitive) to use as I had hoped, it seems to work well when the satellite sees a ground station. If not (e.g. far offshore), there is a software glitch that I am still trying to fix with the aid of a special internet download from Orbcomm's website. Can you elaborate on the software glitch ? Surely the system works OK offshore? Steve.

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Posted by Pelorus - 2009/04/07 02:30

I don't understand this concern about having ringing telephones on one's boat. First of all, a phone such as Iridium's (and, presumably, those of its competitors) can be turned on and off at will. The service comes with voice mail and text messaging, as well, allowing for periodic checks of incoming messages. The only people who would call you, of course, would be those to whom you've given the number. It's no CB, after all. How this is somehow worse than having a radio on constantly chirping and squawking non-stop I can't guess. BTW, West Marines estimated annual cost assumed use of a full-featured Iridium set-up, including global cellular equipment and service. It's quite feasible for a cruiser to invest only in the satellite-only phone and service simply for offshore use at a much lower cost. You can also get a cellular-only phone if international land-based use in cities is your primary concern. Significantly, Iridium's business plan has been to target primarily business applications, not recreational boating, although I'm sure some potential buyers span both groups (West Marine must think so). What's significant is that this is the same market that Motorola (Iridium's inventor) targeted when they introduced cell phones years ago

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